DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT

1. **Authorization**[i]

- DC Official Code §2-303.05 (a)(1)
- 27 DCMR §1702

2. **Minimum Need**:

The Office of the People's Counsel requests the services of John Staurulakis, Inc. to provide telecommunications consulting to the Office in matters relating to Formal Case No. 1090, In the Matter of the Investigation into the Reliability of Verizon Washington, DC's Telecommunications Infrastructure, a proceeding currently pending before the Public Service Commission of the District of Columbia.

3. **Estimated Fair and Reasonable Price:**

$66,000

4. **Facts That Justify a Sole Source Procurement:**

A. The Office of the People's Counsel "OPC" is an independent agency of the District of Columbia government. By law, it is the advocate for consumers of natural gas, electric and telephone services in the District. District of Columbia law designates the Office as a party to all utility-related proceedings before the Public Service Commission. The Office also represents the interests of District ratepayers before federal regulatory agencies. The Office is authorized to investigate the operation and valuation of utility companies independently of any pending proceedings.

B. John Staurulakis, Inc. will assist the Office and outside counsel with the development of discovery. Prepare and provide timely pre-filed direct testimony and exhibits regarding the technical issues in this proceeding. Prepare and provide timely pre-filed rebuttal testimony and exhibits. Provide expert witness testimony at evidentiary hearings before the Commission and be available for cross-examination. Assist counsel in the development of cross-examination for opposing witnesses in evidentiary hearings before the Commission. Mid-course in the proceeding it became

necessary to replace the consultant previously contracted to provide this service, thus necessitating the need to expeditiously retain a new consultant.

C. John Staurulakis, Inc. has multiple decades of experience in the telecommunications industry, including providing expert testimony before state regulatory agencies.

D. It is for the reasons outlined herein that it is recommended that a sole source contract be awarded to John Staurulakis, Inc.

5. **Certification by the Contracting Officer:**

I hereby certify that the above facts are accurate and complete.

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Frank G. Scott, Jr. Date
Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the District of Columbia procurement regulations, DC Law 34-804; DC Law: 34-801; and 15 DCMR §3700, I hereby determine that the award of a sole source contract for the services described herein is in the best interest of the Office of the People's Counsel.

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Sandra Mattavous-Frye Date
People's Counsel

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[i] Procurement authority is vested in the Commission pursuant to § 13 (c) (2) of the Residential Real Property Seller Disclosure, Funeral Service Date Chang, and Public Service Commission Independent Procurement authority Act of 1998 (D.C. Law 12-263). The Commission is statutorily exempt from the D.C. procurement rules as set forth in D.C. Official Code §1-1181 et seq.

DC Law: 34-804, herby established within the Public Service Commission of the District of Columbia, has established by DC Law: 34-801, an office to be known as the "Office of the People's Counsel". The office shall be a party, as of right, in any investigation, valuation, revaluation, or proceeding of any by nature by the Public Service Commission of or concerning a public utility operating in the District of Columbia.

15 DCMR §3700: Public Utilities and Cable Television- Public Service Commission Rules of Practice and Procedure.